

Message Text

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PAGE 01 STATE 106891

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FM SECSTATE WASHDC

TO AMEMBASSY TEHRAN

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E.O. 11652: N/A

TAGS: MASS

SUBJECT: SEEK SWITCH AND SEEK SENTRY

FOR AMBASSADOR FROM NAAS

BELIEVE YOU SHOULD CAUTION ALL MEMBERS OF COUNTRY TEAM
THAT HAVE ANY CONNECTION WITH OR KNOWLEDGE OF SEEK SWITCH
AND SEEK SENTRY TO BE EXCEPTIONALLY CAUTIOUS WHEN
DISCUSSING THEM WITH AMERICAN BUSINESSMEN. IN VIEW OF
VALUE OF CONTRACTS LIKELY TO COME OUT OF VARIOUS PHASES
OF THESE PROGRAMS, AMERICAN INDUSTRY IS REACTING IN BEST
SPIRIT OF FREE ENTERPRISE AND PULLING OUT ALL STOPS IN
EFFORT TO GET PIECE OF ACTION. EFFORTS TO ACHIEVE
COMPETITIVE ADVANTAGE CAN BE EXPECTED TO INCLUDE QUOTING
AND MISQUOTING OF EMBASSY AND OTHER MISSION PERSONNEL;
SOME OF THIS HAS ALREADY SURFACED. TO AVOID FUTURE
RECRIMINATIONS, WE URGE CAREFUL CHOICE OF LANGUAGE AND
AVOIDANCE OF SPECULATION. WE SUGGEST THOSE IN MOST
EXPOSED POSITIONS KEEP SUMMARY RECORD OF CONVERSATION. KISSINGER

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Message Attributes

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